

News:

We are recruiting for a Sales Manager (Slovakia and Czech Republic)



The position will be based in our Senec office, to increase the market share for Dexion Slovakia and Czech Republic.

Responsibilities:

- Own B2B sales activity- customers based in Slovakia
- Lead and supervise the Czech and Slovak sales team
- Achieve growth and reach sales targets by successfully managing the sales team
- Design and implement a strategic business plan
- Build and promote strong, long-lasting customer relationships
- Present sales, revenue and expenses reports and realistic forecasts to the management team

We require:

- Fluent in English written and spoken (Slovak and Czech to native level language)
- Successful B2B experience as a sales manager (or representative)
- Proven ability to drive the sales process from plan to closure
- Strong business sense and industry expertise
- Excellent mentoring, coaching and people management skills
- Independent and responsible work and openness to challenges
- Committed to continuous education through workshops, seminars and conferences
- Demonstrated ability to communicate
- Driving license

We provide:

- professional working environment
- competitive salary
- company car



dexion.cz

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- good working atmosphere
- an established company, with international background

Please send your application and CV in English with requested salary indication to dexion@dexion.sk

Location: Czech and Slovak territory – with a Dexion office in Senec (logistics park)

About Us: Dexion is a leading provider of industrial storage and shelving, expertly designed and engineered to enable businesses to increase capacity, productivity and efficiency. We work with our customers through the complete lifecycle of their storage needs, from initial planning through to installation and ongoing service and support.



Dexion is part of the Gonvarri Material Handling family, which is owned by Gonvarri Steel Services, a leading company with a global presence which numbers 36 steel service centers, more than 4,500 employees and reached a revenue of more than 3 billion euros in 2017.